Down East Yacht Delivery Services consist of:

- Delivery of your yacht anywhere
- Private Seamanship Instruction for going to sea (planning, weather, boat handling, safety, docking, etc.)
- Private Cruising Preparation Instruction in all aspects (boat selection, financing, what to expect, spouse training)
- Combination of Delivery, Coaching and Training with You ABOARD YOUR YACHT

We have helped Clients in several categories:

- 1. Yacht owners wanting rapid, safe, reliable delivery of their vessel from A to B: Electing to have us delivery your vessel to your desired location with an experienced captain and crew aboard is what we do and do well.
- 2. New boat owners wanting to cruise but not having experience: Planning a lifestyle change? Want to buy a boat and cruise but not having the necessary experience? We will work with you to coach and educate you on all aspects of boat selection, financing, what to expect, spouse training, etc.
- 3. Experienced Boat owners wishing to gain additional knowledge: We will tailor an educational program to your needs - it may include voyage planning, weather, boat handling, safety, docking, diesel maintenance, computer aids, communications, seamanship or any other aspect of going to sea and returning safely.

- 4. Spouses wishing to gain knowledge and know what to do if the captain is suddenly incapacitated: This can be a frightening situation which can be greatly alleviated by appropriate coaching and training. Much can be done to learn how to handle emergencies by practicing their occurrence prior to them actually happening. This can help eliminate the "denial" phase which can delay critical decisions and safety steps.
- 5. Couples wishing to learn more about cruising and what to expect: We have helped many couples acquire sufficient knowledge and reduce their fears of going to sea and safely handling the boat under normal and emergency conditions. We have helped couples who otherwise would have decided to go their separate ways because of lack of patience, understanding and appropriate training and knowledge.
- 6. For a recent example of an educational program done while at sea, please read our article entitled <u>http://www.downeastyachtdelivery.com/sup</u> erior odyssey text revc.htm



Captain James R. "Jim" Vander Schaaf (207) 318-6390 Downeastyachtdelivery.com

Testimonials

I would recommend Capt. Jim to anyone who wants a truly personal and caring individual to deliver your prized possession to any destination you choose. I believe Capt. Jim has had many adventures with the sailing crowd, and our trip from North Palm Beach FL. to Westbrook CT, was one of his first power boat deliveries. His ability to adapt to a different style of cruising was impressive. His ability to teach without actually making it a lesson will never be forgotten; you learn from just being there! I hope someday to make the journey with Capt. Jim again sooner rather than later.

-- Sincerely, Captain Edmund Noble Relentless Sportfishing Charters

Jim Vander Schaaf's delivery & training on our trip from Maine to Norfolk was professional, courteous, enlightening and most refreshing FUN! We recommend his service without hesitation to anyone seeking skillful service and professional training at a reasonable rate.

--Sincerely, Rick and Suz Bear s/v Allergic to Cities

A once in a lifetime, first voyage on the *Coaster II* and we were fortunate in finding a Captain who not only loves to teach, and has many, many years of experience but also has a warm, happy heart that gave this journey a blessing and compatibility that will last for a lifetime.

Nick, Jill and Thanos were taught many of the special techniques of sailing this vintage schooner, but also found a Captain with a heart that has traveled many journeys in a personal way. He has a gift of drawing out the inner feelings of the crew and bringing out the best of each one, making it a journey not only of sailing the seas but also one of personal growth and accomplishment.

You would be fortunate if you could retain Captain Jim for your next adventure.

-- Yiayiasu (Sue Economides)

Down East Yacht Delivery will deliver your boat through coastal and Intercostal Waterway routes from Texas, to Nova Scotia, Canada. We also relocate your boat from anywhere in Maine, Massachusetts, Rhode Island, Connecticut, New York Harbor, and thru the Intercostal Waterway routes of the Chesapeake Bay, Maryland, Virginia, North Carolina, South Carolina, Georgia, Florida to Key West, and on to Texas.

We will deliver your yacht anywhere in North America including Canada, US, Bermuda, Bahamas, Mexico, Guatemala, Honduras, El Salvador, Nicaragua, Costa Rica and Panama.



We will also provide deliveries up the Hudson River and Erie Canal, Welland Canal, Lake Ontario, Lake Erie, Lake Huron, Lake Superior, and Lake Michigan.

James R. "Jim" Vander Schaaf has had a lifetime of training, experience and enjoyment of people and boats on and off the water. His resume includes:

- Being born and raised in South Dakota (where's the water?) of Dutch ancestry and a heritage that included shipbuilders in the Netherlands.
- Starting sailing with a lifelong friend on Lake Michigan in a 19' 6" Lightening.
- Logging over 21,750 safe and accident free sea miles with his wife Anna on their 45' cruising ketch Justice over a 5 year period. Total sea miles have been over 43,500.
- Sailing, racing and motoring on over 29 different vessels from 14' 6" to a 106' Schooner in various capacities of Captain and crew over 42 years.
- Being a U.S.C.G. licensed Captain who has over 42 years' experience and over 1,850 days at sea.
- Having spent 5 years with his extended family in a character development high school where parents, students, siblings, and faculty learn to explore their issues and take the steps necessary for further emotional, spiritual and character growth.
- Having a Bachelor's Degree in Aerospace Engineering, a Master Degree in Naval Architecture and Marine Engineering from the University of Michigan. Having a Master's Degree in Computer Science from Johns Hopkins. Successfully completed correspondence education to obtain 1/3 of the requirements for a Law Degree.
- Created two separate and successful companies to provide Strategic Planning, Change Management, and Facilitation services to Fortune 500 companies and US Government Agencies.
- Having work experience of 34 years as a Naval Architect, Change Agent, Facilitator and Entrepreneur, including 16 years for Bath Iron Works Corporation, a major shipbuilder of Destroyers for the U.S. Navy.

Captain James R. "Jim" Vander Schaaf (207) 318-6390 http://www.downeastyachtdelivery.com/



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Experienced, Reliable, Knowledgeable, Safe, Licensed and Trustworthy Deliveries and Training for Power and Sail Boats!



Our Captain and Crew specialize in deliveries on the East and West Coasts and Caribbean.



We specialize in educational programs for offshore cruising for both women and men.